

August 2022

Centennial Hills Event Calendar

SUN	MON	TUES	WED	THURS	FRI	SAT
	<p>1</p> <p><u>8:00</u> Early Birds w/Bob</p> <p><u>10:00</u> Outlist/Outlast WK 2 Corp Training Room w/Devin</p>	<p>2</p> <p><u>8:30 (zoom)</u> Sales Meeting Virtual</p> <p><u>10:00</u> Live Listing Presentation Featuring Alan</p>	<p>3</p> <p><u>10:00</u> Champions Hour with Chupa "Selling the Seller Service Guarantee"</p> <p><u>4:00</u> TNL</p>	<p>4</p> <p><u>10:00</u> Interactive GC Workshop w/Melissa "How to use a CMA in the changing Market"</p>	<p>5</p> <p><u>8:30</u> Script Practice</p> <p><u>9:00</u> Alans Academy "Net Sheets"</p> <p><u>10:00</u> THC</p>	
	<p>8</p> <p><u>8:00</u> Early Birds w/Bob</p> <p><u>10:00</u> Outlist/Outlast WK 3 Corp Training Room w/Devin</p>	<p>9</p> <p><u>8:30 (zoom)</u> Sales Meeting Virtual</p> <p><u>10:00</u> "Write or Update current About Me"</p>	<p>10</p> <p><u>10:00</u> Champions Hour with Chupa "Pricing Presentation Scripts"</p> <p><u>4:00</u> Joint THC/TNL</p>	<p>11</p> <p><u>8:30</u> Script Practice</p> <p><u>10:00</u> Roundtable with EHL</p>	<p>12</p> <p><u>8:30</u> Script Practice</p> <p><u>9:00</u> Alans Academy "Pricing Objections"</p>	
	<p>15</p> <p><u>8:00</u> Early Birds w/Bob</p> <p><u>10:00</u> Outlist/Outlast WK 4 Corp Training Room w/Devin</p>	<p>16</p> <p><u>8:30 (zoom)</u> Sales Meeting Virtual</p>	<p>17</p> <p><u>9:00</u> AHS Class-TBD</p> <p><u>10:00</u> Champions Hour "Agent Listing Presentations"</p> <p><u>11:00</u> Ticor Title Class</p> <p><u>4:00</u> TNL</p>	<p>18</p> <p><u>10:00</u> Interactive GC "Agent Presentations continue"</p>	<p>19</p> <p><u>8:30</u> Script Practice</p> <p><u>9:00</u> Alans Academy "Complete Agent Presentations"</p> <p><u>10:00</u> THC</p>	
	<p>22</p> <p><u>8:00</u> Early Birds w/Bob</p> <p><u>9:00</u> Alans Academy</p>	<p>23</p> <p>Live Sales Meeting SH</p> <p>Time -7am TOM FERRY Event CH Social Area</p>	<p>24</p> <p>Live Sales Meeting GV</p> <p>Time-7am TOM FERRY Event CH Social Area</p> <p><u>4:00</u> TNL</p>	<p>25</p> <p>Time-7:00am TOM FERRY Event CH Social Area</p> <p><u>8:30</u> CH In Person Sales Meeting</p> <p>August 8-day Cake</p> <p><u>10:00</u> In Person Marketing Class</p> <p>11:00 THC In-Person Session CH</p>	<p>26</p> <p><u>8:30</u> Script Practice</p> <p><u>9:00</u> Alans Academy</p> <p><u>11:00</u> Ice Cream Bar</p> 	
	<p>29</p> <p><u>8:00</u> Early Birds w/Bob</p> <p><u>9:00</u> Continuing Education "Understanding Agency" CE.3508001</p>	<p>30</p> <p><u>8:30 (zoom)</u> Sales Meeting Virtual</p>	<p>31</p> <p><u>8:30</u> Script Practice</p> <p><u>10:00</u> Champions Hour with Chupa</p> <p><u>4:00</u> TNL</p>			

Please note calendar is subject to change